

# **Integra Partners Group Purchasing Organization**

DMEscripts - Vendor FAQ



## **About Integra's Group Purchasing Organization**

The Integra Partners Group Purchasing Organization (GPO) program is available exclusively to our DMEPOS Provider Network. It offers savings on products and services by leveraging the network's aggregate purchasing power to negotiate discounts with manufacturers and other entities on behalf of our partners.

We highly value our Provider Network and understand that various market forces have put downward pressure on margins for Providers. As a committed partner, our goal is to make various products and services available to our Providers at discounted rates compared to those available if the products and services were purchased independently.

Participation in the GPO program grants Providers access to over 2,000 contracts across 900+ suppliers including:

- DMEPOS
- E-Prescribe
- Office products and equipment
- Administrative services
- Physician data
- Audit support services

More information about the Integra GPO offerings can be found on the Integra Partners Forms and Training website accessed via *Que*.

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### **Your Questions Answered**

#### 1. Who is DMEscripts?

DMEscripts is an industry-led, e-prescribing platform focused on streamlining the ordering of Durable Medical Equipment (DME) to improve the patient and referral experience, reduce processing time, and allow DME suppliers to recognize substantial savings on administrative costs.

DMEscripts' e-prescribe platform allows more than 95% of electronic orders to be accepted and completed the first time received and empowers network providers to:

- Remove the rework of the current fax-based ordering process.
- Track orders from submission to delivery.
- Integrate with both electronic health records and billing systems.
- Securely message between prescriber and supplier.

More information can be found on the DMEscripts website at <u>DMEscripts.com</u>.

### 2. What discount is available for this service under Integra's agreement?

All Integra Partners Providers will qualify for a 10% cost discount for access to DMEscripts' e-prescribe platform.

#### 3. How does DMEscripts ensure that orders flowing through the platform are clean?

DMEscripts uses intelligent logic to pre-qualify each medical equipment order and then lets users know exactly what needs to be provided in their supporting documentation. Over 95% of electronic orders on DMEscripts are accepted and completed the first time received. This means DME suppliers can significantly reduce rework by receiving complete, accurate, billable and refillable prescriptions upfront.

### 4. Does DMEscripts have connectivity with any Practice Management Systems?

DMEscripts is currently integrated with Brightree, allowing Brightree users to find even more efficiencies through the DMEscripts platform. Brightree is committed to working with exceptional organizations, joining forces with some of the industry's leading software and services companies whose expertise helps deliver better value to Brightree customers every day.

#### 5. How do I sign-up for the Integra-DMEscripts GPO offering?

To source services from any of Integra's vendor partners, you first have to fill out, sign, and submit an Integra GPO Participation Form via DocuSign. This form can be found by logging into Que, selecting the help icon (?) at the top right, and navigating to the Integra Partners Forms and Resources page. You only need to fill out this form once so if you have already done so you may skip this step.

Once you have completed the general participation form, please submit the <u>DMEscripts Sign-Up Form</u> to join DMEscripts on their industry-led e-prescribe platform.

## 6. Who can I contact with questions regarding DMEscripts' services?

If you have any questions for the company before you sign up, we invite you to call 877-461-9706 or visit <a href="https://doi.org/10.2016/nc.

## 7. What are the eligibility requirements for participation in this program?

All active, credentialed suppliers in Integra's Provider Network are eligible for participation in Integra's GPO program.